



JOB POSTING – JULY 14, 2021

Vice President of Networks and Programs

Reports to: President & CEO

Direct reports: Learning Services Manager, conference consultant(s), program consultant(s), Director FTEHSD

[Catalyst of San Diego & Imperial Counties](#) is an active network that envisions an impactful, collaborative, equitable social change ecosystem that improves the lives of all San Diego and Imperial County residents. In pursuit of that vision, we bring together funders to learn, lead, and invest.

We seek a full-time **vice president of networks and programs** that will join the leadership team at Catalyst, working closely with the CEO and vice president of communications and impact to set and implement strategic programs, partnerships, and initiatives that advance our vision.

Catalyst believes that funding is only one resource required for social change. We promote participatory and trust-based philanthropic practices; denounce and work against the culture of white supremacy and colonial/patriarchal practices in philanthropy and finance; support an organizational culture of whole self and wellness; and believe that we are stronger when we are at our most diverse and representative of the region. We are proud to have a board and staff that includes non-funders, people of color, LGBTQ individuals, people with disabilities, and many other perspectives and voices.

The ideal candidate for this role has a strong connection to the San Diego and Imperial County region, deep understanding and experience in social change funding (philanthropy and/or impact investing), a demonstrated commitment to advancing equity, strong written and verbal communication skills, and an ability to navigate complex networks and facilitate partnerships to achieve community-level outcomes. In an environment where there are many more opportunities to have impact than time allows, they will develop and implement strategic filters to determine how to maximize our impact within a broad social change ecosystem.

Essential Duties

Strategy & Leadership

- Work closely with the CEO and VP Communications & Impact to regularly interrogate, refine, and implement the organization's strategic priorities

- Identify, develop, and advance collaborative projects with regional and national organizations and individuals
- Recommend and implement strategic partnerships, collaborations, and community-building opportunities that position Catalyst as a cross-sector regional leader
- Contribute insightful thought and innovative strategies to discussions about how to best leverage networks, resources, and focus to advance the organizational vision

Programs & Learning

- Responsible for excellence across the organization's education portfolio
- Develop, oversee, and evolve Catalyst's learning programs that include virtual, in-person, and experiential learning, intensive series and/or cohorts, communities of practice, and an annual conference; we typically produce 100 learning opportunities annually
- Guide the learning services manager to implement annual program calendar
- Stay informed about news and best practices in philanthropy and impact investing and maintain awareness of community, state and national issues
- Exercise thought leadership that positions Catalyst as a critical partner in advancing regional priorities and the steward of the funding to do so
- Oversee collaborative funder groups and communities of practice including issue-based groups (e.g., Binational Migration Funders) and philanthropic strategy-based groups (e.g., corporate funders). Work with CEO to position these groups to be sustainable and impactful.

Network development

- Connect regularly with members, community leaders, to gain insight into regional priorities and obstacles to achieving equity that funders might help address
- Create and foster an environment for interaction and collaboration among and across sectors, including oversight of collaborative funder and cross-sector groups
- Lead the development and implementation of interactions that enhance member connectivity among each other and with Catalyst, and between members and community and nonprofit leaders
- Steward a specific portfolio of members as their primary liaison
- Build, educate, and engage a network of impact investing influencers and investors
- Serve as lead liaison with Philanthropy CA for learning and statewide collaboration
- Proactively build on and strengthen Catalyst's relationships within and beyond our network

Revenue development

- Develop revenue-generating opportunities through sponsorship and fee-for-service opportunities

- Participate in developing new consultative roles for the organization (e.g., board trainings)
- Identify opportunities to provide enhanced services to fiscally sponsored projects

Management

- Contribute to strategy, innovation, and organizational sustainability as a member of the leadership team
- Lead, guide, and support the work of the learning services manager and consultants and vendors as needed
- Participate in the design of regular staff learning and exploration
- Lead the Board program committee and/or oversee learning services manager's leadership of this committee
- Lead/participate in the Board membership committee (this role TBD)
- Participate in the Board impact investing committee
- Participate in Board meetings

Other duties as assigned

Key Competencies

- Demonstrable experience working within or with funder community and commitment to transformational work that positions philanthropic efforts in parity and partnership with underestimated and historically and currently marginalized communities
- Experience in adult education and learning
- Aptitude and comfort working from strategy to execution and working within expansive and shifting situations
- Understand/experience with impact investing
- Understand/experience in the nonprofit sector
- Demonstrated ability to incorporate policy advocacy into strategies
- Demonstrated commitment to advancing racial equity and social justice
- Dynamic communicator in verbal and written environments
- Demonstrated authentic connection to numerous communities in the San Diego and/or Imperial County region
- Ability to work in a small fast-paced team with a casual culture and commitment to quality
- Desire to engage in continuous learning and improvement
- Appetite to work in a small fast-paced, mission-focused, non-hierarchical environment of cross-functional teams with shared leadership at all levels
- High competence with technology, including Microsoft Office, project management software (e.g., Asana), customer service and fundraising software (e.g., Salesforce), file management software (e.g., Box)
- Ability to travel throughout San Diego & Imperial Counties regularly, California several times a year, and cross-country occasionally
- Competency in multiple languages valued but not required

Compensation

This is a full-time non-exempt position with a salary of \$80,000-100,000. Catalyst offers a generous benefits package that includes approximately 10 vacation days plus office closure December 24-January 1; 40 hours sick time accrued per year; health (medical/dental/vision) insurance valued at \$600/month and cash in lieu of this benefit if it is not used fully; health savings account; retirement (403b) contribution of 5% of salary independent of employee contribution; flexible work hours and location.

To apply

Submit a cover letter describing your interest and qualifications to: apply@catalystsd.org by August 25. You may also include a resume if you wish. We will review and interview candidates on a rolling basis. All applicants will be notified of their status by mid-September.

If you have a specific question about this role that is not addressed in the job description, please address them to apply@catalystsd.org and we will do our best to respond in a timely manner. While we appreciate your enthusiasm, please do not reach out simply to alert us to your interest. We assume this is your dream job!

Catalyst of San Diego & Imperial Counties values a staff that includes perspectives from the diverse population of our region and the organization provides equal employment opportunities to all employees and applicants without regard to race, color, religion, national origin, ancestry, gender, sex, gender identity or expression, age, medical condition, sexual orientation, marital status, citizenship, pregnancy, physical or mental disability, genetic information, veteran status, military.