



We are hiring!

AHF is Recruiting for Director of Strategy & External Relations

We are actively recruiting for a Sr. Director of Strategy and External Relations. Help us spread the word!

This is an incredible opportunity for the right person! This position provides a unique, entrepreneurial opportunity for a purpose-driven individual to apply their skills, experience and creativity to accelerate community impact in San Diego and Imperial Counties.

Top skills/attributes desired for Sr. Director of Strategy & External Relations:

- Clear commitment and passion for advancing social/racial justice and health equity
- Local to San Diego with roots and intention to stay in the region long-term
- Ability to partner with Executive Director and Board of Trustees as internal and external strategic thought-partner
- Excellent project management skills
- Autonomous leadership ability – experience managing specific programs and/or operations independently
- Senior-level external relationship building and stewardship ability
- Management experience with demonstrated propensity for coaching/mentoring others
- Internal senior leader that can step in during either planned or unplanned absence of Executive Director (best practice)

[Full job description can be found here.](#)

Salary Range: \$150k - \$180k DOE

AHF Offers Competitive Salaries and Benefits. For more information about our philosophy and benchmarking process, [click here.](#)

Anticipated Timeline of Activities, subject to change:

June 8 – July 8: Position posted / active outreach

July 11 – July 20: Interviews Round 1

July 25 – July 29: Interviews Round 2

Aug 1: Hiring Selection Made

AHF JOB DESCRIPTION: SENIOR DIRECTOR OF STRATEGY AND EXTERNAL RELATIONS

At **Alliance Healthcare Foundation (AHF)**, we envision a San Diego and Imperial County region where equitable health resources lead to universal health and well-being. We work to advance health and wellness for underserved and historically marginalized populations in San Diego and Imperial counties.

Our culture is open, collaborative, creative, forward moving, inclusive, and innovative. This is a place for people with deep purpose, kindness, mastery, and a steadfast internal commitment to make a better world. Come join us!

The Senior Director of Strategy and External Relations will play an integral role in providing ongoing strategic support, visionary leadership, technical capacity, and project management for AHF across a variety of issue areas in both our grantmaking programmatic work, as well as through our impact investment portfolio. Example strategic focus areas include advancing economic mobility and security (guaranteed basic income, equitable workforce pathways, affordable housing), AHF's innovation initiative, and efforts to shift healthcare dollars upstream to address social determinants of health, along with other priorities. This position provides a unique, entrepreneurial opportunity to apply your skills, experience, and creativity to accelerate community impact.

Position Overview: The Senior Director of Strategy and External Relations is an engaged, connected individual that seeks and builds meaningful partnerships to lead the organization's strategic direction. This role represents AHF at various tables, specifically those including senior and executive leadership; leads visionary thinking to achieve our mission; and seeks innovative opportunities to address systemic barriers for our communities.

Attributes and Characteristics:

- Strong commitment to the Foundation's vision, mission, and values; an ally of anti-racist work
- A demonstrated ability to represent organizations in professional engagement settings from local to national convenings (conferences, workshops, executive meetings, etc.)
- Proven track record of providing thoughtful, strategic, collaborative and effective executive leadership with measurable results
- Sociable and creative, as well as highly skilled and effective at implementation and follow-through
- Management experience required, with demonstrated ability to inspire and support teams with servant leadership approach
- Deep understanding of "systems-change," and experience participating in and/or leading collaborative and successful systems-change efforts
- Passionate about and skilled at finding solutions to complex social issues and creating sustainable positive impact in partnership with multiple stakeholders.
- Experience working with public agencies, elected officials and other policy makers and staff across a variety of issues and topics.
- Highly organized and dependable; team-oriented "can-do" attitude
- Self-starter with grit, mastery, polish and excellent overall communication (oral and written) skills
- Strong interpersonal skills, with a natural preference and ability to work with others as part of a collaborative and high-performing team
- Excellent time management skills; ability to prioritize and consistently meet deadlines with minimal supervision
- Coachable team player; adaptable and energized by frequently changing and new challenges
- Aptitude for proactively identifying and resourcefully resolving issues

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Essential Job Functions

- Represent AHF internally and externally, in partnership with the Executive Director; strengthen and deepen connections to key audiences in San Diego and Imperial County
- Lead efforts to expand organizational reach to include new strategic partners, including governmental, philanthropic, private and non-profit entities.
- Serve as the senior strategic advisor and lead on public affairs initiatives, including with local, regional and statewide public agency partners
- Provide management/supervision and mentorship to AHF's program team. Oversee grant portfolio and manage team of high-performing program staff (2) to effectively to achieve outcomes.
- Develop and/or identify innovative, visionary opportunities for AHF to sustainably advance its mission
- Translate strategic plans into short and long-term outcomes with defined metrics
- Use data, analytics, and insights to determine initiative success
- Serve as the Foundation's in-house policy expert that is up-to-date on key changes related to AHF's mission and current portfolio of programs
- Provide thought leadership in close partnership with the Executive Director, Program and Communications Teams
- Regular presentations and strategic communication/thought-partnering with AHF's board of directors and committee members
- Maintain an effective external profile with regional partners such as healthcare systems, government entities, public officials, executive teams, etc.
- Direct attention to pressing, emergent health and wellness issues in San Diego and Imperial
- Commit to the organizational value of advancing equity, and actively participate in AHF's anti-racism journey; support tangible action towards these aims
- Work collaboratively with the team to coordinate on strategic planning, high priority projects, etc.
- Promote a culture of high performance and continuous improvement that values learning and growth opportunities for all team members
- Explore and identify best practices from other organizations and regions to incorporate into AHF

Knowledge & Skills Requirements

- 10+ years of leadership / senior management level experience in philanthropy, policy, healthcare, government, or related field required
- Visionary and strategic thinking skills- great at connecting the dots and seeing patterns within systems and partnerships
- Knowledge and familiarity of the region and related policies and networks
- Proven experience in external leadership engagement
- Influencer, opportunistic, multi-tasker, and adapts to change well
- Direct experience working with government officials and staff around a variety of issue areas
- Mastery level skills with Microsoft Office Suite and intermediate computer skills
- Bachelor's degree required, master's degree preferred

Alliance Healthcare Foundation is an equal opportunity employer and welcomes all qualified applicants regardless of race, color, religion, national origin, ancestry, sex, age, medical condition, sexual orientation, genetic information, marital status, pregnancy, physical or mental disability, veteran or other characteristic protected by local, state or federal law.

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NOTE: This job description is not intended to be all-inclusive. This is a dynamic organization in a fast-moving world, this position description will change as needed.