



## **Impact Investing Consultant**

**Status:** Contract, through December 2022, potential to extend

**Compensation:** Up to \$20,000 (project based or monthly) inclusive

**Reports to:** President & CEO

**Direct reports:** None

**Location:** Any (remote), Imperial/San Diego County preferred

### **ABOUT THIS ROLE**

Work closely with the Vice President of Collaboration & Special Initiatives; the Board's Impact Investing Committee; the climate change consultant; and others. Develop a schedule of educational and networking opportunities for regional and statewide constituents. Work closely with climate change consultant and member group to identify, vet, and present climate-related impact investing deals.

### **Scope of Work**

#### **Climate Investment Development (50%)**

Coordinate closely with CEO and climate team (local consultant and Philanthropy CA climate resilience staff) to identify climate investments for regional funders

- Identify deals for impact investment by a Catalyst group interested in funding climate solutions in San Diego and Imperial Counties, implementing an equity lens (i.e., prioritizing benefit to marginalized communities). To include collaborative work on:
  - Relationship building with existing climate investor group and grow the group by 50% in number and capacity
  - Landscape assessment (projects underway and new, matching investors' interests) (currently in progress)
  - Matching investor interest, deal availability and impact potential
  - Early capital/ partnership identification
  - Deal briefs and discussion with investor group

#### **Education & Networking (30%)**

Coordinate closely with Catalyst's and Philanthropy CA's program team

- Develop a 6- to 12-month calendar of educational and social events (target: one of each per quarter)
- Deliver and/or moderate content during up to two educational workshops
- Logistics and communications will be performed by Catalyst program staff

### **Ecosystem Building (15%)**

- Build connections among investors, wealth managers, impact lenders network (established), and other non-philanthropic stakeholders
- Enthusiastically engage with underserved communities to develop authentic relationships and understand gaps in their access to financing and partner with them to identify solutions
- Develop or deepen partnerships with national experts like SOCAP and Mission Investors Exchange

### **Catalyst Operations (5%)**

- Act as liaison and activator among staff and with the board's impact investing committee
- Provide regular updates to CEO/board, as needed

### **Contract Details**

#### **Deliverables**

- Investment docket (detailed) for climate investor group
- Two to four investor group meetings, together with climate consultant
- 6- to 12-month program calendar, including speakers
- Two events to be developed with Catalyst team
- One to two impact investing board committee meetings
- One to two CEO/board reports

**Timeline:** September-December 2022 (4 months), with possibility of extension

### **COVID-19 VACCINATION POLICY AND RELATED PRACTICES**

Catalyst requires that all staff members be fully vaccinated against COVID-19 and its variants, including any boosters recommended by the FDA and Centers for Disease Control and Prevention (CDC). Proof of vaccinations must be provided. An individual is considered fully vaccinated 14 days after receiving the final dose, as recommended by the manufacturer, of a vaccine that has been authorized by the FSA for use in the United States or by the World Health Organization. Catalyst will waive its vaccination requirements, including recommended boosters, for religious or medical reasons.

Staff are currently using a hybrid work model, with the office open Monday-Friday for voluntary use. When in the office with others, we wear masks in shared areas.

### **TO APPLY**

Send letter stating interest and qualifications to [apply@catalystsd.org](mailto:apply@catalystsd.org). Please send questions to [Megan@catalystsd.org](mailto:Megan@catalystsd.org). Submissions will be reviewed on a rolling basis, beginning August 22. Open until filled.